



Global Oil  
and Gas Leader

# Turning Data into Energy:

Global Oil and Gas Leader Transforms  
Data Management to Keep Energy Moving

*"Informatica solutions help us bring the entire enterprise together around data to innovate faster and deliver energy to the world as efficiently as possible."*

**Service Delivery Manager**  
Global Oil and Gas Leader



## Goals

Streamline decision-making processes, from getting crude oil out of the ground to selling it to 18,000 gas stations in 72 countries

Connect upstream and downstream data to optimize supply and trading, and manage risk and compliance in a highly regulated industry

Consolidate and democratize big data management to reduce costs and minimize reliance on IT

## Solution

Move beyond ETL and use Informatica Intelligent Data Management solutions to connect to upstream and downstream data sources

Use Informatica Data Engineering Integration to ingest big data from data lakes on Microsoft Azure and AWS, as well as enterprise applications

Enable business users and IT to collaborate on data quality processes using Informatica Data Engineering Quality

## Results

Accelerates decision-making with self-service analytics while increasing scalability, providing a competitive advantage in the global energy marketplace

Creates a global picture of the company's energy business to help create business value, enhance compliance, and mitigate risk

Reduces the costs of big data initiatives while giving business users access to high quality, trusted data

## Business Requirements:

- Accommodate a complex, multi-cloud technology environment
- Integrate batch or real-time data to meet diverse business requirements
- Scale across 4,000+ data sources and 10,000+ data consumers

### About Global Oil and Gas Leader

This multinational oil and gas company is one of the world's largest, with tens of thousands of employees and billions in revenue.



## Informatica Success Story: Global Oil and Gas Leader

This Global Oil and Gas Leader is one of the largest organizations in the world. The company provides fuel for transportation, energy for heat and light, lubricants to keep engines moving, and petrochemicals used to make everyday items. Its business processes are vast: extracting oil out of the ground, refining it into various fuels and lubricants, transporting products, selling gasoline to service stations, and trading in global energy markets.

Although its business activities are diverse, the company's goal is to be a focused energy company that delivers value over volume. Data is the key, and the organization is transforming itself into a data-driven digital organization through a modernization initiative, which is focused on simplifying the way employees work through digitization and automation. By establishing a competitive advantage in data delivery and customer insights, the company is revolutionizing the way it does business, using data to deliver energy to the world.

However, as a very large company with more than 4,000 discrete data sources across a variety of technology platforms and environments, it was challenged to ingest data at scale and make it easy for employees to access when they needed it. Data existed in organizational silos, and data consumers relied on IT to deliver the information they needed, increasing costs and wait times.

To optimize trades and manage risk and compliance in a highly regulated industry, business decision-makers needed faster access to data. However, this required connecting upstream data (oil discovery and drilling) and downstream data (refining, processing, marketing, and sales) to create a reliable, complete picture of the company's global energy business. In addition, it wanted a dual-cloud strategy to gain broader access to new capabilities.

"We needed a way to collect all of our data and push it into multiple cloud-based data lakes, no matter which public cloud they reside on, and make that data readily available and consumable by any employee who needs it," says a Service Delivery Manager at the company.

### Creating a marketplace for enterprise data

Data delivery is a critical component of the modernization initiative, and the company wanted to introduce self-service analytics to empower employees to leverage data as an asset. It needed a data integration solution that could connect to data sources and push data into Hadoop data lakes hosted on Amazon Web Services (AWS) and Microsoft Azure. The company evaluated solutions from multiple vendors and



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**Principal Data Scientist**

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ultimately chose Informatica because of its ability to scale, connect to diverse data sources, and maintain good performance for more than 10,000 data consumers.

"We have used Informatica PowerCenter for ETL for at least 10 years, and we expected that Informatica Data Engineering solutions would align very well with our evolving data management goals," says a Principal Data Scientist at the company.

To ingest data from source systems and applications into the cloud-based data lakes for analytics, the company uses Informatica Data Engineering Integration. It also leverages Informatica Data Engineering Quality to cost-effectively monitor and cleanse big data while enabling business users and IT to collaborate on data quality standards and processes.

"Informatica solutions have become increasingly sophisticated, evolving in step with our needs and advancing our data journey," says the Service Delivery Manager. "That's allowed us to move from ETL to much more data-driven insights that empower our employees to do more with data while moving our IT organization out of the middle."

### **Energizing employees with data**

By using Informatica to streamline processes for upstream, downstream, trading, and other functions, the company is providing a robust analytics function that serves all business units and regions. A one-stop, user-friendly portal allows the discovery of datasets, reports, and analysis across the company. If users want to analyze data for insights, they can easily extract it from source systems into a variety of analytical and visualization platforms, including Tableau.

"Our goal is to get business users the information they need, every day, when they need it," says the Service Delivery Manager. "Informatica accelerates the pace at which we can deliver."

Introducing self-service analytics is increasing employee productivity and effectiveness, giving the company a competitive advantage in the global energy marketplace. Its executive team can make faster decisions based on market performance models and competitive intelligence to increase revenues, while upstream business leaders can make quick, informed decisions to maximize well yield and increase employee safety in the field.

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### Inside The Solution:

- Informatica Data Engineering Integration
- Informatica Data Engineering Quality

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### Unifying one of the world's largest companies

With a global view of its energy business both upstream and downstream, the company is in a better position to create value for its wholesale and downstream customers, enhance compliance, and reduce risk. It's also reducing the cost of big data initiatives by giving business users access to high quality, trusted data without relying on IT, bringing the power of analytics to the people.

"Informatica solutions help us bring the entire enterprise together around data to innovate faster and deliver energy to the world as efficiently as possible," says the Service Delivery Manager.

Digital transformation is changing our world. As the leader in enterprise cloud data management, we're prepared to help you intelligently lead the way. To provide you with the foresight to become more agile, realize new growth opportunities or even invent new things. We invite you to explore all that Informatica has to offer—and unleash the power of data to drive your next intelligent disruption. Not just once, but again and again.

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